



Patz

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Rocky Top Farms - Up Over 10 lbs. Per Cow In 3 Months!



Foremost
FARMS • USA
ROCKY TOP FARMS
LLOYD & ELAINE NOLT

Lloyd and Elaine Nolt left Pennsylvania 10 years ago to start a new business in Iowa. Lloyd did not have a dairy background, but on the advice of his grandfather he decided to take the plunge. They purchased their herd from a local dairy with the goal of someday having a registered herd. Today about half of their herd is registered.

"Last summer I told my Patz dealer that I didn't know if I wanted to replace my mixer," said Lloyd. "We would give it a try, but I'm not paying for it. It had to pay for itself."

Lloyd's dealer, Brynsaas Sales & Service, Inc. of Decorah, Iowa, explained the features of the 350 cu. ft. Patz Model 800 Stationary Vertical Mixer to him. This smaller, affordable vertical mixer is compact in size to fit in most feed rooms and is able to handle a variety of feedstuffs including large hay bales, wet or dry. The thorough, consistent mix in every batch ensures that the cows won't sort out the ration.

In September 2006, the Nolts replaced their 4 auger stationary mixer with a new Patz vertical.

"At that time we were milking 46 cows and our butterfat was 3.3 to 3.4. We gained 200 lbs. of milk per day right away and our butterfat went to 4.0," said Lloyd.

He added, "We have owned the Patz for less than 3 months and we are milking 6 more cows, but we are up over 1000 lbs. per day now. Our butterfat is still at 4.0, our protein is 3.3 and overall we are up over 10 pounds per cow!"

***"Both our nutritionist
and veterinarian can't
believe the difference
in how the cows are
looking and eating."***

**- Lloyd Nolt
Rocky Top Farms**

(Continued on page 2)

THE PATZ MODEL A1™ -- EASY INSTALLATION & A1 PERFORMANCE!

In December of 1994, Kenneth and Susan Steiner moved their family from Barwick, Ontario, Canada to Wisconsin where they began dairy farming. They rented a farm until spring of 2001 when they purchased their own farm in Thorp, WI. Their family works together to accomplish the daily tasks with Alvin, 16, and Norman, 15, being the main "work horses" on the farm.

In 2005, when the Steiners were in the market for a new silo unloader, Kenneth chose the new Patz Model A1™ Single Auger Silo Unloader because he knew of the Patz quality from past years experience as a Patz dealer in Canada. He made his purchase from local Patz dealer, Larry Harrington, at Tri County Equipment in Withee, WI.

"Larry is nice to do business with and he was very fair with the price," said Kenneth.

The unique, simple design of the Model A1™ made it easy for Kenneth and his teenage sons to do their own installation.

"As older machines wear out, we're happy to be able to purchase new ones that we can have confidence in to do a good job and on time," said Kenneth. "We were well satisfied with the Model A1's performance all through winter."

Kenneth is so satisfied with the performance of the Patz Model A1™ Silo Unloader that he has recommended it to others. He also knows that if the need ever arises for repairs or routine maintenance, he can count on his local Patz dealer, Tri-County Equipment, Inc., for dependable, reliable service.

**For A1 performance in your silo year-round,
choose the Model A1™ Single Auger Silo Unloader available in 7 sizes, from 12 - 24 feet.**



(Left to right) Alvin, Kenneth and Norman Steiner of Thorp, WI, trust the A1 performance of their Patz Model A1™ Single Auger Silo Unloader.

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Continued from page 1

"In the past we had some cows that would never do well," said Lloyd. "Before we had the Patz (mixer), we were going to sell some of them after they calved. Now some of these cows are milking 95 lbs. per day and one is over 100 lbs.!"

"How many of these cows did I ship out before, that would have produced more milk?" he speculated.

Rocky Top Farms is now enjoying higher profits due to the increased milk production in their cows. But that isn't all - because the cows are eating better, they are healthier. This means lower vet bills in the long run.

"Both our nutritionist and veterinarian can't believe the difference in how the cows are looking and eating," said Lloyd, adding "They said we're going to see even more improvement and we won't see all of the results until next year."

Rocky Top Farms wanted a mixer that would pay for itself and they found it. The Patz Model 800 Stationary Vertical Mixer has increased their production and improved the health of their herd in just three months!

Read the full Rocky Top Success Story at www.patzsales.com.

**It pays to put in a Patz mixer!
Contact your local Patz dealer to find out how a Patz mixer can improve your operation's bottom line.**

Custom Heifer Producers Count On Patz!

Shar-A-Den Farm in Lebanon, PA, is home to about 230 heifers custom-raised by Dennis and Sharon Wampler. The couple enjoys farming where Dennis' family has farmed for 50 years. To ensure that their property will remain in productive agriculture for many years to come, it has been placed in the Agricultural Preservation Program.

In 1996, the Wampers made a change from dairy farming and now raise heifers for seven different farming operations with some help from their daughter and son-in-law when needed. Dennis also does custom corn planting and harvesting.

The Wampers feed a ration of silage, hay and grain to maintain the proper nutritional requirements of the heifers. They count on the reliability of their Patz feed handling equipment to save time and labor. A Patz Model RD-2200 Ring Drive Silo Unloader ensures quick delivery of feed from silo to chute. The silage is thoroughly mixed into the feed ration by their Patz Model 1100 Vertical Mixer and then fed to the heifers by the Patz Model 8916 Belt Feeder. They are very pleased with the way the Patz vertical mixer works in cooperation with the Patz feeder to distribute the ration.

"We're very happy with how well (the Patz Model 1100) processes hay and the speed with which it mixes," said Dennis. His old mixer was unable to mix and process hay.

Dennis stated that they considered several different brands before deciding on the 300 cubic foot Patz mixer from their local dealer Cedar Crest Equipment in Myerstown, PA. Their main reasons for choosing the Patz Model 1100 Vertical Mixer included:

- Its ability to handle a variety of feedstuffs efficiently.
- It has a "heavy-built" design.
- The price was competitive for the quality of the equipment they were purchasing.
- The long-term relationship they've had with Cedar Crest Equipment who has provided them with reliable and professional service for many years.

For products and services you can count on, contact your local Patz dealer!



FLEXIBLE PAYMENT PLANS AVAILABLE THROUGH OUR

Both Holsteins and Jerseys rank #1 at Milk 'N' More Farms!

Ron & Nicolle Wussow of Milk 'n' More Farms in Cecil, WI, have been ranked #1 in Wisconsin* for their Jersey herd as well as their Holstein herd. Their 112-head herd includes 27 Jerseys and 85 Holsteins. Nicolle credits their excellent employees and family members for helping to keep the cows producing at the high levels.

"The Model 800 processes the straw with ease and has virtually eliminated sorting, which has led to better herd health as well as increased production."

- Ron Wussow
Milk 'N' More Farms

Top producing cows require a top-notch ration. Ron and Nicolle feed their cows very high quality forages and began adding wheat straw to provide effective fiber to their ration. They purchased a Patz Model 800 Vertical Trailer Mixer to process the straw sufficiently so the cows couldn't sort the ration.

"The Model 800 processes the straw with ease and has virtually eliminated sorting," said Ron, "which has led to better herd health as well as increased production."

Herd health and production have increased due to the better mix provided by their Patz Model 800 Vertical Mixer. The total herd is averaging over 100 lbs/day, with the Jerseys at 85-90 and the Holsteins at 110-120 lbs/day respectively.

Whole herd fat test increased from 3.5 to 3.8 and protein went from 2.85 to 3.0. These increases were attributed mainly to the better quality mix – especially the proper processing and incorporation of the wheat straw.

The Wussows are very happy with their local Patz dealer, Raymakers Inc. in Pulaski, WI. All of their Patz equipment has been very reliable keeping downtime to a minimum.

Milk 'N' More Farms also count on Patz for their manure handling needs - read the full story at www.patzsales.com.

(*Source: Fox Valley DHI)



(Left to right) Nicolle & Ron Wussow

Deer farmer makes "big bucks" with the Model 9427 Chopper!

For 38 years, Dean Borntrager and his family have been raising and breeding whitetail deer for breeding and hunting stock. Sundance Whitetails in Millersburg, OH, is recognized as a top breeder of whitetail deer in the U.S.

With between 500 and 700 deer farms in Ohio alone, it takes a lot of experience and hard work to stand out in this business. Proper nutrition is key in maintaining a successful deer herd and the right amount of hay is an essential part of a deer's diet.

"Deer won't eat hay unless it's chopped to about 1 1/2 - 2 inches," says Dean. He gets great results by using the Patz Model 9427 Bale Chopper.

A single-handle, seven-position grate control allows varying length of cut and adjusts material flow rate on the 9427 Chopper. An adjustable screen is also available to produce finely chopped hay, alfalfa, straw and other materials.

Dean is very pleased with the performance of his Patz bale chopper. He also says his local Patz dealer, Harold's Equipment of Dundee, OH, is a good dealer and a good neighbor and knows that he can depend on Harold's for great service if the need arises.

Visit your Patz dealer or www.patzsales.com for details. Stationary, portable & PTO-driven Model 9427 Bale Choppers are available.



Dean Borntrager (left) & Patz dealer Nick Neuenschwander.



High Roller is a world-class whitetail buck.

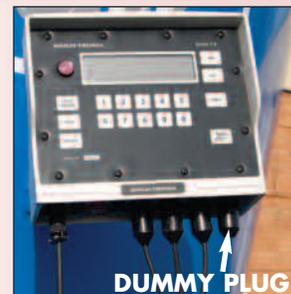


Timely Tip:

All Patz Model 800 Vertical Mixers use a 3-point scale system. Weigh-Tronix scale indicators are designed for 4-point systems and use a *Dummy Plug* to fill the fourth socket.

The 5-pin Dummy Plug must be installed or the scale will read about 25% off. Make sure the Dummy Plug is inserted properly and the lock ring is screwed on tight. If your scale suddenly weighs incorrectly, the first thing to check is whether the Dummy Plug is in place.

-Patz Technical Support



DUMMY PLUG



Featured articles inside include:



- Model 800 Stationary Vertical Mixer - We're Up Over 10 lbs. per Cow in 3 Months!
- The Patz Model A1™ -- Easy Installation & A1 Performance!
- Custom Heifer Producers Count On Patz!
- Both Holsteins and Jerseys Rank #1 at Milk 'N' More Farms!
- Deer Farmer Makes "Big Bucks" with the Model 9427 Chopper!



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Excellent Performance and Service From Patz!



Richard Henss, Sr., and his son Richard, Jr., purchased a Patz Model 8916 Multi-Lot Feeder from Kohlbrecher Equipment Inc. following a service call to repair their old equipment on a Sunday after a windstorm. The Henss' like the fact that the feeder saves manpower and is easy to use and they are impressed with the excellent service from their Patz dealer.

Read the full Henss Farm Inc. Success Story at www.patzsales.com.

From the Kitchen of:

Patricia Feigenbutz, Obernburg, New York

Patricia keeps the ingredients for this recipe on hand to make this dish for unexpected company. Almost everyone asks for the recipe and they are surprised to find out the potatoes are canned. Thanks, Patricia, for this delicious recipe!

Send your favorite summer time recipe for publication in our August '07 issue. Please send it along with your name, mailing address and why it's your favorite to:

Patz Sales, Inc., LINK Editor
POB 7, Pound, WI 54161.

Quick & Easy Warm German Potato Salad

- ½ lb bacon
- 1 T corn starch
- ½ tsp salt
- ¼ tsp pepper
- 1 tsp celery seed
- ⅓ cup sugar
- ½ cup water
- ¼ cup vinegar
- 1 onion, thinly sliced
- 3 cans sliced potatoes



Cook bacon until crisp, reserving 3 tablespoons of bacon fat in pan. Add onion, sauté until soft. Add cornstarch and sugar. Stir until smooth, adding vinegar and water, celery seed, salt, pepper and crumbled bacon. Cook on low until thickened. Add potatoes, warming for several minutes on low heat. Serve while still warm.

