



April 2008

Brightside Dairy, LLC is “picture perfect” with Patz!



Conrad and Lisa Liebergen own and operate Brightside Dairy LLC in Greenleaf, WI where they currently milk 380 cows. In 2000, they had built a freestall barn and parlor to expand the family farm from 80 cows to its current size.

Recently, the Liebergens purchased a 950 cubic foot Patz Model 2400 Twin Screw Vertical Mixer from their local Patz dealer, Schmidt Buildings and Equipment, Inc. in Kaukauna, to feed their growing herd. In addition to mixing the feed ration, they use the mixer to pre-process round bales and are pleased with how it has been working. Since buying the mixer, Conrad has reported a considerable return on their investment.

“Production increased 4+ pounds of milk per day during the time of year when just maintaining production is a challenge,” he stated. Their herd average is currently 26,500 pounds milk production with 3.7 butterfat and 3.0 protein.



Conrad Liebergen, owner of Brightside Dairy, LLC, (left) and Steve Kiley, feeder.

Conrad attributes this measurable increase in production and quality of milk to the totally mixed ration that his new Patz mixer supplies. He has also noticed that the cows no longer pick through their feed, which cuts down on waste and feed costs.

“We have been working closely with our nutritionist on our rations and on challenging the mixer to handle all of our batches, including small batch sizes,” Conrad said.

The Liebergens have also had a large herd specialist on Brightside Dairy who commented on the thoroughly blended ration produced by their Patz Model 2400: “I’m impressed. If there was ever a perfect mix—that is a picture perfect mix.”

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-Large herd specialist at Brightside Dairy, LLC, commenting on the thoroughly blended ration produced by the Patz Model 2400 Twin Screw Vertical Mixer

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Model 2400 Twin Screw Vertical Mixer: "The picture perfect mix"

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Due to the quick mixing time, Brightside Dairy, LLC, has been able to save money on labor costs. Plus, they have been able to save on time, and time is money in the dairy business.

Conrad was very pleased with the service he received from his local Patz dealer, Schmidt Buildings and Equipment, Inc. of Kaukauna, WI.

"They provided excellent service and were very helpful in planning. They are also very knowledgeable of the industry." He added, "They are always on call when we need them. That was a big factor when deciding on a Patz."

For more information and success stories about Patz Vertical Mixers, visit www.patzsales.com.

Our family of Patz Vertical Mixers is growing...



Model 400



Model 800



Model 1100



Model 2400

Ask your local Patz Dealer for more information on our single and twin screw vertical mixers from 140 to 1100 cubic feet. Variety of stationary, trailer and truck mounts available.

Patz Keeps Udder Chaos Running Smoothly!

Deveron Beechman and his father Jay operate Udder Chaos, a 500-cow dairy in Fremont, MI. The Beechmans also have a milk route business.

In spite of the name Udder Chaos, Deveron and Jay know how to keep their farm operation running smoothly and efficiently. This is accomplished in part by investing in quality, durable equipment.

Udder Chaos Farm relies on Patz for many of their feed handling needs. Five Patz Model 98C Surface Drive Silo Unloaders ensure that hard packed and frozen silage unloads quickly, even during the coldest Michigan winter months. Feeding is made easy with a 140 ft. Patz Model 8916 2-motor belt feeder.

But there's one Patz machine that Deveron and Jay count on to get the most out of the feed they give to their cows - their 420 cu. ft. Patz Model 1100 Vertical Mixer.

It has a simple design with few moving parts, making it a very low maintenance machine. However, Deveron has peace of mind that his local Patz Dealer, Dan Wylie of Wylie Implement Inc., provides good service and always has parts on hand should he ever need them.

Avoid the chaos of costly break downs - invest in durable, reliable Patz equipment for your operation!



Patz Delivers Big Results from Silo to Feed Bunk!

In just one month, Webster Leid of Orrstown, PA, has seen big results from his new small vertical mixer.

In February 2008, Webster's local Patz Dealer, Rodney Witmer of Agri-Service LLC in Hagerstown, MD, installed a 140 cubic foot Patz Model 400 Stationary Vertical Mixer on Webster's 40-cow dairy farm. Within just a few weeks, he has seen an increase in milk production of about seven pounds per cow per day!

As you can imagine, Webster is very pleased with the performance of his new Patz Model 400 Stationary Vertical Mixer and the results it has provided. But he is no stranger to the reliability of Patz feed and manure handling equipment. Webster also owns a Patz Model A1™ Silo Unloader, a Patz Model 98C Silo Unloader, a Patz Model 400 Gutter Cleaner, and two Patz Model 9427 Bale Choppers. Webster also appreciates the reliable service from his local Patz Dealer.

Is your farm ready for big results? Contact your local Patz Dealer today for more information!



Patz Dealer Rodney Witmer, Agri-Service, LLC.

 **Read the full version of these "Multiple Products" success stories at www.patzsales.com!**



FLEXIBLE PAYMENT PLANS

Windy Knoll Farm Relies on Patz Conveyors & Feeders to Keep Their Operation Moving.

The Eby Family of Windy Knoll Farm in Chambersburg, PA, know how to keep themselves busy. Aldus and Lois Ann Eby, along with their sons Andy and Ardell, recently opened their new farm store, Windy Knoll Farm Market & Creamery. They also operate a dairy farm with 90 Holstein cows.

Time is money and the Eby's rely on quality Patz equipment to keep their dairy operation running smoothly. They currently use five Patz Model 8916 Conveyors and two Patz Model 8916 Feeders to feed their herd. One of the Patz feeders is 80 feet long while one of their Patz conveyors stretches 100 feet.

"We like the heavy build of the Patz conveyors, which have much heavier side walls than the (non-Patz) conveyors we had previously," stated Aldus.

He added that they feel the Patz conveyors are very competitively priced. Of particular value to Aldus is the ease of adjustment of the belt. He likes the simple, low maintenance design of the Patz Conveyors.

The Eby's also appreciate the reliable service of their Patz Dealer, Rodney Witmer of Agri-Service, LLC in Hagerstown, MD. Rodney is readily available to keep all their Patz conveyors, feeders and their Patz Model 400 Gutter Cleaner in operation. That gives the Eby's more time to concentrate on serving up delicious dairy products to the customers of Windy Knoll Farm Market & Creamery.



**Your local Patz Dealer can help you with your feed handling needs!
Visit www.patzsales.com to view our complete line of feed handling equipment.**

Adjust your rations for more profitability

A February 2008 article in the *Wisconsin Agriculturist* addressed the rising cost of feed and offered several suggestions for saving money including using corn alternatives.

Flexibility is a key element in balancing rations and feeding a "least-cost ration." Farmers are encouraged to "make the most of what you have" and make sure scales are working properly so that feed is not wasted. The article also cautions to make minor adjustments to your ration over a week or 10 days rather than all at once.

Corn alternatives suggested were: pizza crust, bakery waste, whey, citrus pulp, beet pulp, soybean hulls, cottonseed, malt sprouts, potato waste.

 Source: *Wisconsin Agriculturist*, February 2008. [Find least-cost rations article by Fran O'Leary. For full article, go to \[www.WisconsinAgriculturist.com\]\(http://www.WisconsinAgriculturist.com\) and click on the Magazine Online link.](#)

Thinking *horizontal*? Consider going **VERTICAL** with a **PATZ VERTICAL MIXER!**

TOP 3 REASONS Why a PATZ VERTICAL MIXER is your BEST INVESTMENT:

1. Ability to mix all types of rations, regardless of size (small or large batches) and feedstuffs (long stemmed hay or straw, wet or dry bales, all types of silages and grains).
2. Superior cleanout - less chance of leftovers contaminating the next ration.
3. Better value - lower purchase cost, less moving parts for long life and less maintenance cost in the future.

Seeing is believing!

Contact your local Patz Dealer for an on-farm demo today!!

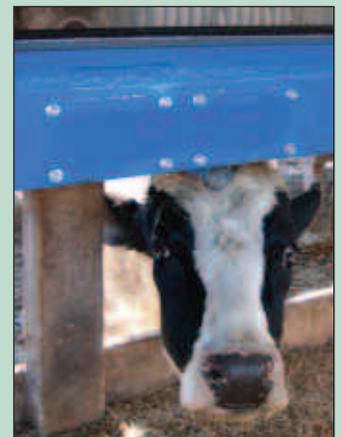
Patz Model 8912 Belt Feeder: More efficient, less run time!

Allen Theill raises 60 beef cows on a farm in Cuba City, WI that he has been on for 30 years. The farm had originally been owned and operated by his wife's parents.

In November of 2007, Allen decided to replace his "brand x" feeder with a Patz. After consulting with his local Patz dealer, Steinhart Farm Service, Inc., in Platteville, WI, he invested in a 70 foot long Patz Model 8912 Belt Feeder. Part of the reason that he chose this model was because it fits right into his bunk frames.

Allen has discovered that his new Patz Belt Feeder is "simple and reliable." He said, "I don't have to worry about whether the cows are going to be fed. All I have to do is turn on the switch and the Patz feeder works." He has also been able to save on time since his purchase. Allen said that it is more efficient than his old feeder because it doesn't have to run as long. He now only has to feed once a day.

Allen was also impressed with the ease of installation of his Patz Model 8912 Belt Feeder. "I couldn't believe how smoothly the feeder was installed," he commented. "Steinhart's had prepped the machine so it was easier to install when they got to my farm."



AVAILABLE! ASK FOR DETAILS.



Featured articles inside include:

- Brightside Dairy, LLC is "picture perfect" with Patz!
- Udder Chaos Keeps Running Smoothly!
- Windy Knoll Farms Relies on Quality Patz Conveyors & Feeders.
- Big Results from Silo to Feed Bunk!
- Model 8912 Belt Feeder: More Efficient, Less Run Time!

Patz

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FREE
Recipe

A MOMENT IN PATZ HISTORY



Celebrating 60 years of innovation.

This photo dates back to the early 1950's and shows company founder Paul Patz, (far right) introducing "the latest" Patz silo unloader. Currently, Patz offers three silo unloader models, the 98C Surface Drive, RD-2200 Ring Drive, and the A1™ Single Auger.

From the Kitchen of:

"I've had to find some great recipes to use up all the harvest our large garden produces every year. This colorful salad is loaded with crunch and well-seasoned flavor." Submitted to *Taste of Home* magazine by Andrea Sheatz, Knox, PA.

We are looking for your family's favorite summertime recipe for publication in our August '08 issue. Please send it along with your name, mailing address and why it's your favorite to:

Patz Sales, Inc., LINK Editor
POB 7, Pound, WI 54161-0007

Thank you.

Peppery Vegetable Salad

PREP: 20 min. + chilling

- 15 poblano and/or banana peppers, seeded and coarsely chopped (about 7 cups)
- 1½ cups fresh cauliflowerets, cut into bite-size pieces
- 3 small carrots, coarsely chopped
- 1 large sweet red pepper, coarsely chopped
- 1 cup pitted ripe olives
- 3 garlic cloves, minced
- 1 cup water
- 1 cup white vinegar
- ¾ cup olive oil
- 4 teaspoons dried oregano
- 1 teaspoon salt



In a large bowl, combine the peppers, cauliflower, carrots, red pepper, olives and garlic. In a jar with a tight-fitting lid, combine the remaining ingredients; shake well. Pour over the vegetable mixture; toss to coat. Cover and refrigerate overnight. Serve with a slotted spoon. Yield: 12 servings. *Editor's Note: When cutting or seeding hot peppers, use rubber gloves to protect your hands. Avoid touching your face.*

